GUIDING MONTANA BUSINESSES TO



Shane McKinney is a self-employed contractor who saw an opportunity when an existing business moved from a prime location on a high-traffic avenue in Miles City. With an influx of workers due to natural resource development, Shane and his wife Rebecca recognized the need for a clean, energy efficient, and well-staffed Laundromat and dry-cleaning drop-off location. When Shane and Rebecca decided to open the Express Laundry Center, it was very important to them that it be modern, clean, bright and spacious. They wanted to provide unmatched service and quality to make the task of doing laundry more enjoyable. Shane first contacted the SBDC at Southeastern Montana Development Corporation in July 2011 to assist him with developing a business plan. Jaimi Balsam, SBDC Director, worked with Shane for several months, perfecting his business plan, preparing financial projections, and developing a financing package to adequately fund the project. The McKinney's were approved for loans in late 2011, and the business has been flourishing ever since.

SBDC at Southeastern Montana Economic Development Corporation

SBDC Director: Jaimi Balsam

Client: Shane McKinney

Impact: Business Created

Financing Received







